

Education

Palm Beach Community College, Lake Worth, FL.

Associate in Science, Dental Hygiene, GPA: 3.75 (*Graduated with honors*), 1991

- **Awards:** Student Achievement Scholarship (1990 to 1992); Outstanding Clinician Award 1991 , Class President 1991
- **Volunteerism:** Community Service Outreach Program, Nursing Home 1990-1991, Special Olympics Hugger 1989-1992. Caridad Clinic, 1989-1991

Harcum Jr. College, Bryn Mawr, Pa.

Associates in Arts, English

Associates in Science, (*Graduated with honors*), 1986

Life's Experiences

NationalCancerNetwork.org, Founder. The NationalCancerNetwork.org a 501(c)(3) was founded in August of 2015 after losing a friend who battled and successfully beat into remission triple negative breast cancer to only succumb to an under diagnosed oral abnormality on the side of her tongue by a dental office that was later diagnosed as stage IV cancer.

OralED Institute, Founder.

Wellness Dentistry Network. Partner in Education. Founded in 2015 by Dr. Doug Thompson, the Wellness Dentistry Network is a community of dentists and their teams with a keen awareness of how oral conditions affect whole body health.

Oral DNA Labs. A Quest Diagnostics Company, Brentwood, Tennessee. April 2010 - January 2012.

Clinical Specialist, SE Region. Florida. Responsible for increasing business relationships with Oral Health Care and Dental Healthcare providers and providing implementable systems to integrate out tests into their practice to help determine the risk of their patients for oral systemic illness. The three Salivary Diagnostic tests we offer are new to the dental health community and I am charged with the responsibility of educating our profession thru one to one training, webinars, study club meetings, dental hygiene symposiums, national sales conventions, dental conventions as well as distributor sponsored events on their benefits.

Thru my past experiences I have been able to maintain and grow my territory by 96.3% in my first 5 months. I consistently surpassed sales goals and speaking incentives. I was in the top three in Sales and new business acquisition from month 9 until the company was taken over and our positions were eliminated.

I enjoy the opportunity of educating the dental profession on emerging technology. I believe our profession is in the forefront of elevating the standard of care practiced in dentistry and I am anxious to be in the position of influence in assisting the profession I am dedicated to.

Oral Cancer Prevention International, Inc. January 2008 - July 2009 • Oral CDx Labs. Suffern, NY,

Clinical Director: *Florida.* Recruited by National Sales Director and President & CEO of Oral CDx, to introduce the Brush Test, technology to the dental market. My responsibilities as one of two Clinical Directors of the company was to represent Oral CDx in but not limited to: Study Clubs, Webinars, Seminars, in office presentations, National and Regional Dental Meetings as well as alternative settings.

I was responsible for educating and selling the company's products and services by contacting prospective and recognized customers, follow up on leads and establish close customer contacts. My position also enabled me to network with corporate owned dental practices, Nursing Home affiliates, ENT and multi specialty health care providers. I also met with product distributors and presented training programs for their inside sales representatives.

Knowledge of dentistry and experience in sales produced several opportunities to network with Medical and Dental Insurance companies as a result I was able to sponsor and participate in their health fairs which gave prospective plan owners and existing plan owners the chance to get first hand information on plan benefits that included the Oral CDx *BrushTest*.

Because of my sales successes and business relationships I was appointed to the Oral CDx Education Board where I used my knowledge and creativity to produce accredited power point programs and webinars that qualified for continuing education credits as put forth by the American Dental Association. I also was responsible for training the team as new information came forth.

Other responsibilities included:

- Monitor competitor activities and other new developments
- Listen to clients comments about their present and future needs and to guide product choices
- Recruit and train the sales team and motivate them to achieve the corporate plan
- Train inside sales staff to work with company terms and conditions of sale particularly technical support, insurance billing and in office training and how to build them confidently into the sales process
- Organize and participate in local and regional trade shows, corporate and continuing education events.
- Assist the marketing team with relevant content for producing marketing materials e.g. Spanish product brochures, chair side communication forms

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- Assist the sales team by using appropriate systems for progressing and qualifying sales leads and for managing the sales opportunities.

I have retained an active dental hygiene certificate in Canada and have strong relationships with practitioners as well as a keen understanding of Socialized Medicine and OHIP – the Canadian Health Plan. This knowledge opens up a variety of opportunities to speak at several educational facilities as well as associations in Canada. I was invited to speak to the Quality Control Council at George Brown University, several private practitioners involved with the Catapult Group; Corporate owned dental clinics as well as the Denturists Association of Ontario, Ontario Dental Hygienist Association, Canadian Independent Dental Hygienists Association.

Pro-Dentec a division of Zila Pharmaceuticals, July 2002 – January 2008. • Batesville, Ark.

Territory Sales Representative: My position started with Pro-Dentec in 2002 then the company was sold to Zila. My responsibilities remained the same with both companies. I was responsible for introducing a complete line of high-quality products surrounding consumable home care products, in-office diagnostics, acute care products, and prevention tools that allow dental offices to effectively treat patients to the highest professional standards. I was responsible for training dentist's, hygienists, assistant and third party dental suppliers on the benefits of partnering with Pro-Dentec through educational programs, the Soft Tissue Management Program Seminars, conventions, regional and local study club meeting and dental and hygiene school programs.

Private Practice Dental Hygienist: Responsible for individualized patient assessment, treatment plans; dental therapy and long term care programs. Initiated training in offices about the necessity to dispense products without the fear of 'selling'. Assisted the office staff with inventory, product selection, and appointment scheduling and recare program. I successfully implemented the STM program in our hygiene program that increased patient acceptance and tripled the doctor's production within 9 months and earned an additional \$19,000 in compensation.

Wierniki and Senyshyn DMD. May – July 2002 • Boca Raton, Fl.

Private Practice Dental Hygienist: I was hired to cover ailing hygienist. Responsible for individualized patient assessment, treatment plan, dental therapy and long term care programs. Assisted the doctors with practice growth programs like whitening and orthodontics.

Michael Radu, DDS, MS. September 1991 – 1999 • Boca Raton, Fl.

Responsible for individualized patient assessment, treatment plans dental therapy and long-term care programs. Assisted the dentist and front desk staff when needed, started computerized recall system and integrated the Soft Tissue Management program into existing long-term care programs.

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Membership and Volunteer Activities:

Student Dental Hygiene Academic Association, SADAH **President**, 1991

Florida Dental Hygiene Association, 1991- current

Chairman of Public Affairs, 2003-2005

Committee member, Public Affairs, 2001-current

Convention Delegate, 2001, 2003, 2006

Palm Beach County Dental Hygiene Association, 1991-2008

President, 2004-2006

President Elect. 2003

Maids of Athena, National organization of Orthodox Christian structured to promote philanthropy and Hellenism in the community. 1983-2003

National Grand Governor; Florida, Louisiana, and Ontario Canada. 1992-1994

District Governor Maids of Athena, Pennsylvania, 1985-1986

Chapter President, Cassandra Dia #171, 1983-1985

Awarded **Chapter President of the Year**

Awarded **National Chapter President of the Year**

Awarded **National Outstanding Most Improved Chapter of the Year**

Selected to present \$25,000 at the Jerry Lewis MDA Telethon on behalf of our chapter.

St. Mark Greek Orthodox Church, member 1998-2007

Instructor and member of the Sirtaki Dance Group

St. John Chrysostom Greek Orthodox Mission Church, member 2009 - current

Women's Club Treasurer, 2009 - 2011

Women's Club Official Mistress of Ceremonies for the Spring Fashion Show, 2009- current

Each year we raise thousands of dollars to support our community outreach programs and support those in our parish that need spiritual and financial assistance during trying times. Since Debbie's involvement the event has grown to sellout attendance and over \$79,000.00 dollars has been raised.

Parish Council, 2015- Elected by the parish to represent the community in matters of the church.

Orthodox Christian Mission Team, Dental Team and support team member since 2006.

Team Alaska 2006. Team Mexico 2007. Team Tanzania 2010

CareHarbor.org. LA Cares 2014 to present. I lead the SOSA™ Screening for Oral and Skin Abnormalities training protocol I developed for over 170 volunteer health professionals over a 5-day community-screening event. I am responsible for securing supplies and train the volunteers who will

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implement SOSA™ with the medical, dental and student volunteers. I am also responsible for securing documentations of the abnormalities we detect and making sure the client is triaged to the proper department for adequate follow up. My responsibilities have grown over the last two years and now we are an integral division of CareHarbor.org. Lead technology integrating trainer for fluoroscopy and intra-oral image acquisition and interpretation.

License and Certifications

Pennsylvania Expanded Functions Dental Assistant Certification, Harcum Jr. College – 1986 Current

Southern Region Hygiene License, 2001 - Current

Ontario Hygiene Certificate, 2000 - Current

Florida Dental Hygiene License, 1991 – Current

American Red Cross, CRP, Advanced 2 Man Rescue, Child and Infant Rescue and Adult Defibrillator, Since 1984

Nitrous Oxide Certificate. 1991- Current

Awards & Recognitions

2016 Sunstar Award Of Distinction Recipient

2017 Top 25 Women in Dentistry

Keynote Presentations:

Greater New York

New Mexico Dental Hygienist Association

Guelph, Ontario Dental Association

Pennsylvania Dental Hygienists Association

New Jersey Dental Association

New Jersey Dental Hygienists Association

Maine Dental Association

Connecticut Dental Association

Brevard Dental Hygienists Association

Palm Beach County Dental Hygienists Association

American Academy of Oral Systemic Health

California Dental Association

Buffalo Dental Association

St. Christopher's Children's Hospital, Philadelphia

New York Dental Hygienists Association

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CareerFusion

Morado Dental Academy

Georgia Dental Hygienists Association

Seattle Study Club, Atlanta

North American Specialty Periodontist, NASAP

Dr. Thomas McCawley Study Club, Ft. Lauderdale

Seattle Perio Study Club, Atlanta

Dr. Pine Study Club, Naples

Ontario Independent Dental Hygienists Association

Tennessee Dental Hygienists Association

CEZoom

Gettysburg Dental Hygienist Association

Oklahoma Dental Hygienists Association

Montana Dental Hygienists Association

Smiles At Sea

Wellness Dentistry Network, Michigan

Calgary Dental Appreciation Weekend, Canada

H2W, Healthy, Happy, Wealthy Conference, Detroit

H2W, Healthy, Happy, Wealthy Conference, Chicago

Mid Hudson Dental Hygienist Association

Manhattan Dental Hygienists Association

Oncology Nurses Association, Nevada

Oncology Nurses Association, Washington, DC

Academy of Laser Dentistry, Fl

Dental Impact, California, DC, Chicago, Nevada

Dental Future Center, Philadelphia

Harcum College, Alumni Weekend

New Brunswick Dental Association

Michigan Dental Association, Lansing

Michigan Dental Association, Grand Rapids

Unveiling the Mask of Cancer, Philadelphia

Broward County Dental Hygienists Association

Greater Miami Dental Meeting

Miami Dental Hygienists Association

Tampa Dental Hygienists Association

Nova Dental School

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Alabama Dental Association
Oklahoma Dental Association
Under One Roof, Chicago, Las Vegas, DC, Dallas
ACE Meeting, Las Vegas, Bonita Springs Fl
Twin Cities, Oral Cancer Symposium
Montana Dental Hygienists Association
Palm Beach County Oral Cancer Symposium
Tri County Dental Hygienists Association
Palm Beach College
Philadelphia College of Pharmacy
Larry's Laryngectomy Group, Il
Leithbridge Dental Association, Calgary
Pinellas Community College
Martin County Women's Club
Jr. League, Boca Raton, Tampa, Ft. Lauderdale
Gold Coast AGD
Idaho Dental Hygiene Association
Atlantic Coast Dental Association
Henry Schein
Patterson Dental
Care Harbor, Los Angeles
DentalEZ, Pennsylvania
CloSYS, AZ
Young Dental, St. Louis
Forward Science, Texas
Oragenics, Tampa
Coltene Waldent
American Eagle, Montana
AirTechniques, NJ
Geistlich Symposium, Chicago
MESA, NJ
StellaLife, Il
Florida Probe, Fl
Novora, Fl
Sunstar, Il
SDI, Il
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PeriRx, Pa

Nobel Biocare, Pa

Vestrand Consulting, Novi Michigan

MoradoASC, Az

AADOM, American Academy Dental Office Managers, Ga

Links To Success, Christine Taxin, NY

Dental Studies Institute, NJ

OralB- P&G, Ohio

Dr. Farrah Study Club, Ohio

Athens Oncology Study Club, Athens Greece

VPI, Innovato LLC, Rhodes

References upon request

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